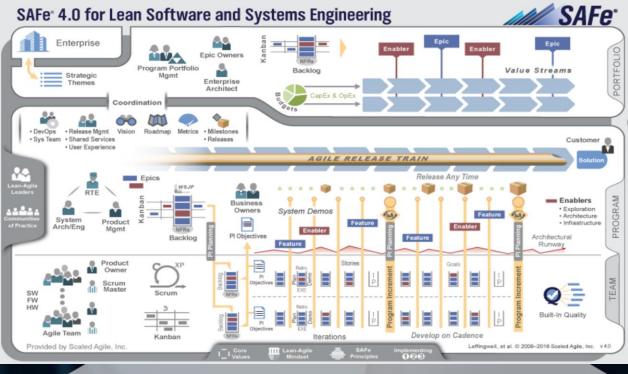
SAFE AT SIMCORP AN AGILE TRANSFORMATION











SIMCORP DIMENSION

ONE SYSTEM FOR A COMPLEX WORLD

Description of SimCorp Dimension

- Support investment managers handling all tasks related to asset management across the enterprise from front- to back-office in one integrated solution
- Around 180 Dimension clients around the world equal to a global market share of ca. 15%



SIMCORP

ISV SERVICING THE WORLD'S LARGEST BUY SIDE FIRMS

Clients

182

This constitutes a market share of 15% in our universe of around 1.200 clients. In the Top50 a market share of around 50%.

Revenue 2016

296 m€

Adj. non-GAAP revenue increased 12.4% y-o-y in local currencies in 2016. Reported revenue increased 8.1% y-o-y in LC

Licence Base

749 m€

Total value of sold licences indicates the size and exposure of the existing code base

R&D Investments

59.3 m€

20.0% of revenue to ensure sustainable investments into our SW platform SimCorp Dimension

R&D Employees

505

37% of in total 1.376 employees

R&D Locations

4

SimCorp is based Copenhagen, DK, with 22 offices in 19 countries and 4 main R&D locations in CPH, Kiev, London, Frankfurt



POINT OF DEPARTURE

20 YEARS OF "CONTINUOUS" IMPROVEMENT OF THE WATERFALL MODEL



WHY?

NOT A BURNING PLATFORM ...

- TRACK RECORD OF SEMI-ANNUAL RELEASES
- ORGANIZATION SCALED TO 500 EMPLOYEES
- SUCCESSFUL OFF-SHORING
- □ SIGNIFICANT QUALITY IMPROVEMENTS (20%) IN EXISTING WATERFALL MODEL
- SIGNIFICANT INCREASE OF SW SALES

BUT A BURNING DESIRE

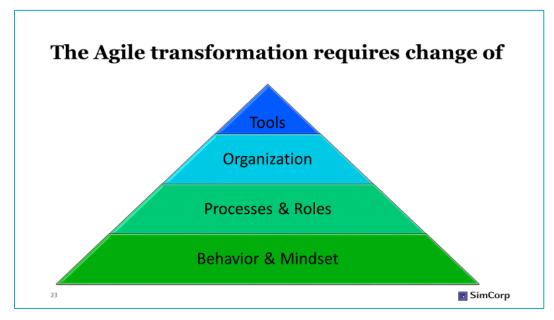
- IMPROVEMENT AMBITIONS MET INCREASING CHANGE FATIGUE
- LIMITED PROGRESS
 - More value
 - Shorter time to market
 - Higher employee satisfaction
 - Quality
- Preparation for Cloud



OCTOBER 2015

THE FIRST TOWNHALL MEETING

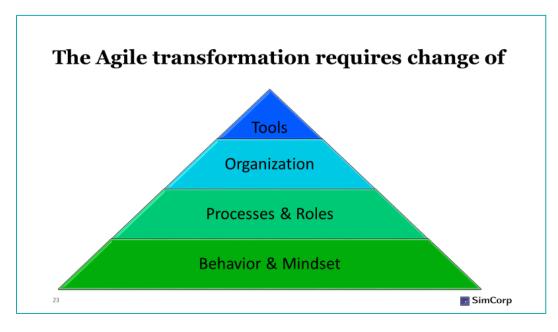


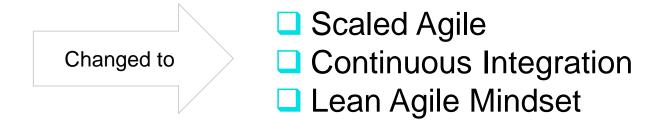


OCTOBER 2015

THE FIRST TOWNHALL MEETING







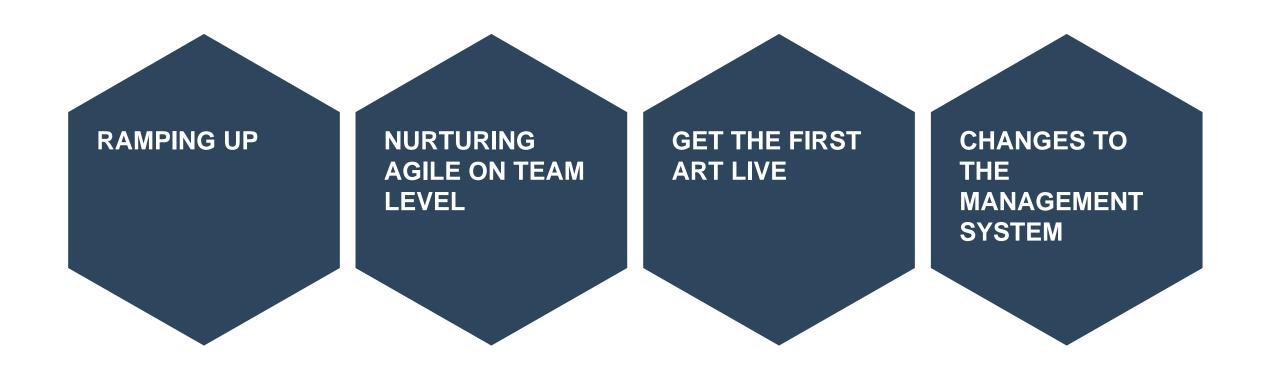
OUR FIRST CHOICES

SAFe® 4.0 for Lean Software and Systems Engineering Epic Enterprise Epic Enabler Enabler PORTFOLIO **Epic Owners** Program Portfolio Backlog Value Streams Strategic Mamt Enterprise Themes Architect CapEx & OpEx Coordination Metrics · Release Mgmt Roadmap Vision . Sys Team . Shared Services Releases Customer User Experience AGILE RELEASE TRAIN Solution Release Any Time Epics WSJF PROGRAM Enablers Business Exploration Owners System Demos Feature Architecture System Product Feature Infrastructure Enabler of Practice Arch/Eng Mgmt Enabler Pl Objectives Feature Architectural Backlog Feature Runway Product Stories Goals Owner Objectives EAM Scrum Master SW Scrum FW HW Built-In Quality Agile Team Develop on Cadence Iterations Kanban Provided by Scaled Agile, Inc. Leffingwell, et al. @ 2008-2016 Scaled Agile, Inc. V 4.0 Implementing Lean-Agile 028



THE FIRST TRANSFORMATION FEATURES/EPICS

GETTING USED TO A NEW GOVERNANCE MODEL



ORGANIZATIONAL CHANGES

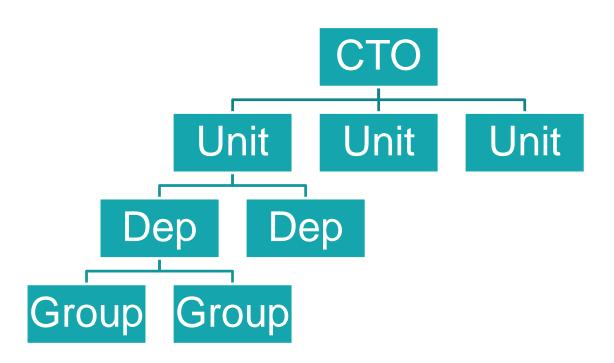
AGILE RELEASE TRAIN STRUCTURE... Enterprise PD Global Product Management Architecture Services VALUE STREAM Front Office Portfolio **ABOR** Alternative Technology Analytics & Investments Reporting ntext PROGRAM Tools **IBOR** EAM SV FV Data Management Provided by Scaled Agile, Inc. Leffingwell, et al. @ 2008-2016 Scaled Agile, Inc. v 4.0 SAFe TTT Lean-Agile **Implementing**

028

STATUS QUO: STRONG LINE MANAGEMENT

- Execution Responsibility
- Code Ownership
- People Responsibility

Mainly technical leadership



THE AGILE ORGANIZATION IN PRODUCT DIVISION

WELCOME TO THE MATRIX **ABOR ART** DM ART **IBOR ART** Head of Global **FO ART TECH ART ART Product Management** AI ART PAR ART PDT ART The Agile Release Train (ART) Product Portfolio Manager (PPM) (PO) **Product Owner** Development **ART Leadership Team** Manager (Program Management) **Agile Team 1 Agile Team 2 Agile Team 3** Scrum Master (Developers & Testers) (Developers & Testers) (Developers & Testers) (SM) # of teams per ART ranging from 4 to 12 Agile Team X Agile Team 4 (Developers & Testers) (Developers & Testers)



PARADIGM SHIFTS

THE CHANGE IS GOING ON

- Empowered team pulling tasks in Planning Event
 - From: Push
 - To: Pull
- Leadership Structure
 - From: Line with very clear accountability
 - To: Empowered teams
- Capacity Management
 - From: Focus on developer sizes
 - To: Self-managing teams and SWAG
- Competencies
 - From: Domain specialists
 - To: T-shaped professionals

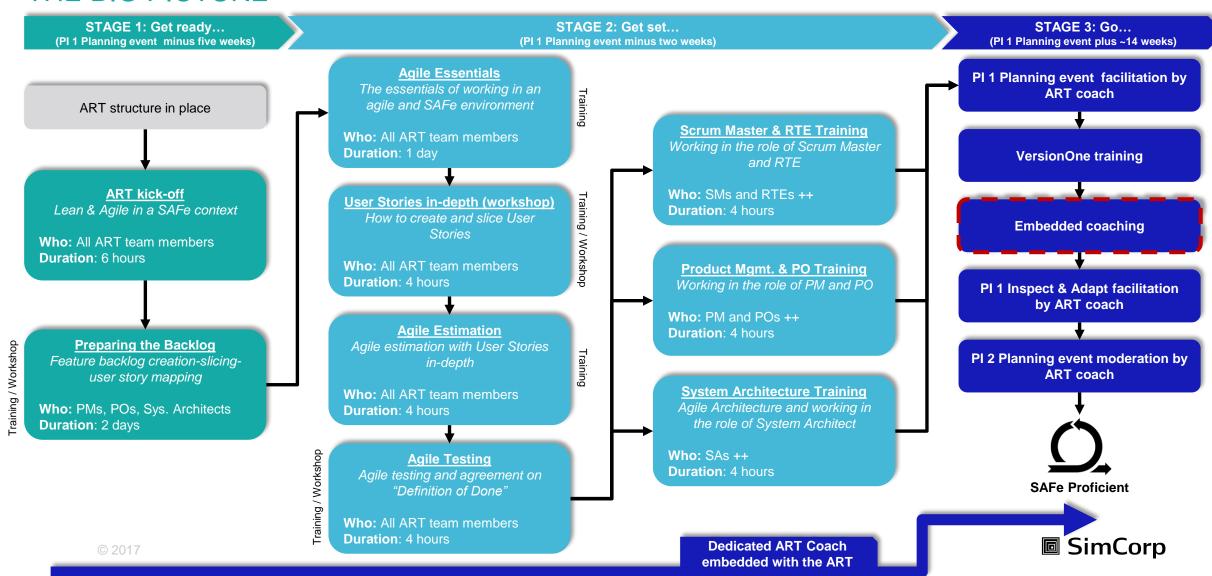
TRAINING AND COACHING



KEY TRAINING 'DRY-RUN' **SIMULATION** COMPONENTS **OF PLANNING EVENTS FIRST PROGRAM VERSIONONE INCREMENT FOUNDATION PLANNING TRAINING EVENT SCRUM AGILE MASTER & ARCHITECTURE TRAINING RTE TRAINING EMBEDDED** PM/PO **AGILE COACHING TRAINING TESTING FOR EACH** (incl. Definition of Done) **ART AGILE** 2017 THE JOURNEY CONTINUES **ESSENTIALS AGILE ESTIMATION FACTS & FIGURES PREPARING USER STORIES** Over 180 courses and training activities will be **BACKLOG IN-DEPTH** delivered as part of the transformation in 2016 **TRAINING &** A SimCorp'er will on average spend between four to **WORKSHOP LEAN-AGILE** five days on training in the month leading up to the LEADERSHIP first PIPE. **TRAINING** Currently eight coaches are involved in supporting the ARTs and making them self-sufficient.

ART TRAINING ROADMAP

THE BIG PICTURE



RESULTS

ART LAUNCH PLAN AND STATUS

PAR ART

AI ART

TECH ART

PDT ART

FO ART

IBOR ART

DM ART

ABOR ART

status: LAUNCHED - Teams: 4 - PI: 4 - launch date: 5th April 2016

status: LAUNCHED - Teams: 3 - PI: 2 - launch date: 30th August 2016

status: LAUNCHED - Teams: 6 - PI: 2 - launch date: 29th September 2016

status: LAUNCHED - Teams: 2 - PI: 2 - launch date: 13th October 2016

status: LAUNCHED - Teams: 13 - PI: 2 - launch date: 26th October 2016

status: LAUNCHED - Teams: 9 - PI: 1 - launch date: 22th November 2016

status: LAUNCHED - Teams: 4 - PI: 1 - launch date: 1th December 2016

Status: LAUNCHED - Teams: 9 - Pl: 1 - launch date: 20th January 2017

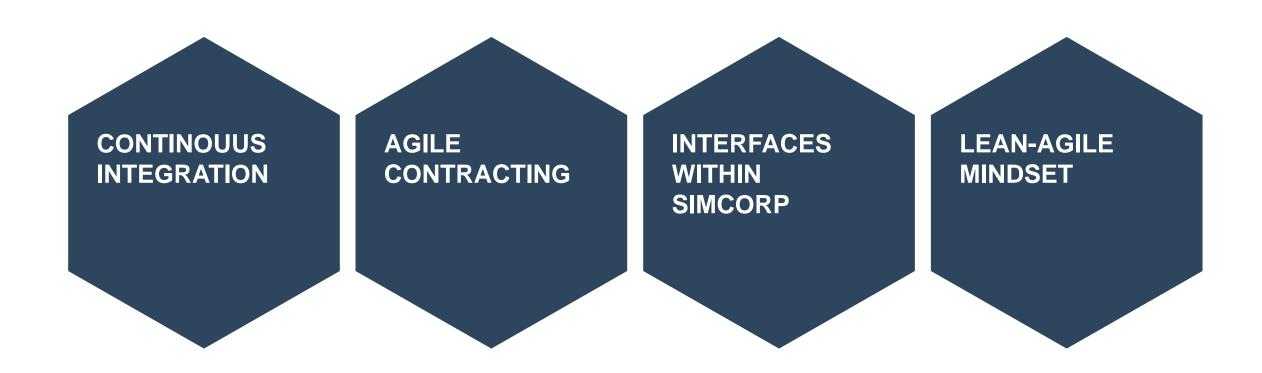
RESULTS

- Value Creation is now an integral part of all discussions
- Increased transparency
- Increased collaboration
- Selection and Implementation of VersionOne
- Selection of GitHub as future repository
- SimCorp's reputation as employer for engineers

■ 2017 Employee Engagement Survey – In spite of enormous changes we kept the same level!

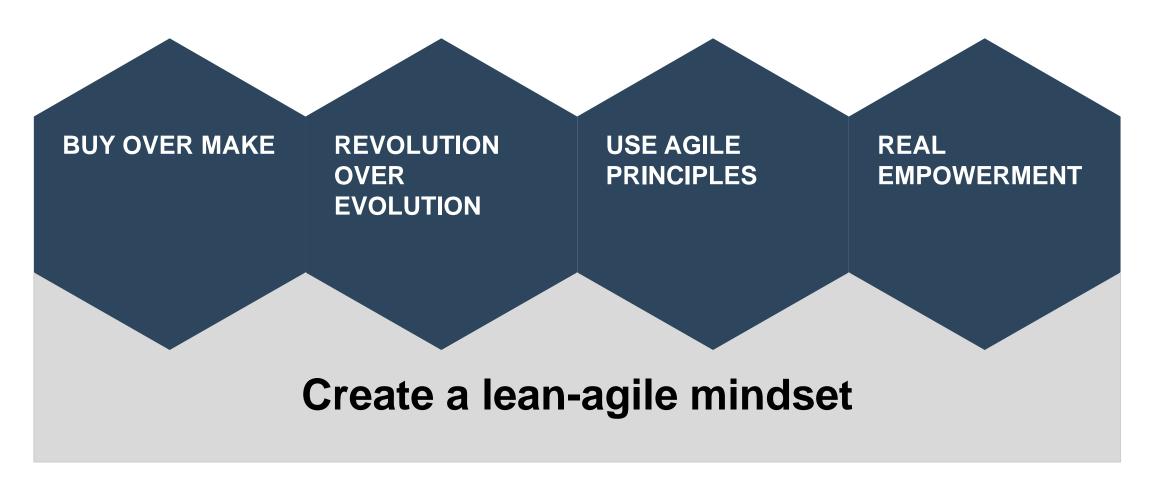
WRAP UP

STILL IN THE MIDDLE OF THE TRANSFORMATION



KEY SUCCESS FACTORS

TO IMPLEMENT SAFE IN 15 MONTHS (OR EVEN FASTER)





SimCorp

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